SCHOOL TOUSTRUE De Pos e Ostabeir 1967

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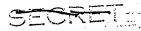
Dear Sire:

We exally one you a mappy to your letter of 14 August 1967.

Solute by places allow us to give you a picture of the present status of the mumchs, of vermons and other war material through the Polivian Defense Minetary and/or the General Staff of the Army, and of our attempts to tenative constructs:

- with probably knew, the Bolivian Army receives a continuous flow of applies through the US Markory Mission in this country (Army and Ale Torce Mission). These Coliveries, which are limited to light materminus, have been abbreviated in the past six months, were increased again which the begin of the growilla wayfare in the Southeast. We de not know the exact figures.
- 3) Since 6 August 1966 we have a civilian government, of which the Air Young General Rene Servicatos is President, which however is under parliamentary central with a strong opposition party, which means that the government does not have the freedom of action which was enjoyed by the previous military government.
- 3) From commencentions and visits with Colonel Corten, the head of the Purchasing Repertentent of the Defense Ministry, we are convinced that since August of last year, no contracts of significance have been made with env private films for war materials.
- () Just menerally, now that in all solghboring countries programs for "perumenant" have been undertaken, the General Staff has decided to "perumenant" have been undertaken, the General Staff has decided to The following the time being lighter was meterial, from private firms. The decime the time being lighter was made a final "Cuardo" (evaluation this mercan, School Cortes has now made a final "Cuardo" (evaluation this mercan, School Cortes has now made a final "Cuardo" (evaluation this mercan, School Cortes has now made a final "Cuardo" (evaluation this mercan, School Cortes has now made a final "Cuardo" (evaluation this mercan). The this refers, concert torses as now make a lines total of effects of the situations) which compities next week will be submitted as a strong of the situation. In this "Cusino" our strongest competition seems to be also state fire STA, however, as far as we can finise, our offers are under State fire STA, however, as far as we can finise, our offers are under strong state of the following:
 - 'n,
 - the demination
 - The purchase of heavy motorial (tanks, guas and so on) has been postponed for the tire being. American influence as well or finances have heavily duminisheed tills.

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- . () Solonal Cortex is completely on our side and will see that contracts are averded to us as far as he is able. Our transactions with him, and awarded to do so far as we in able. Our transactions with him, which have been in process now for a year, have shown us that both the Defense Ministry and the General Stade are very undecided on the matter of purchase of war materials. They will make the decision to matter of purchase of war materials. master of purchase of var materials. They wall make the decision to work with the political situation as cutlined above and Staff itself, as with the political situation as cutlined above and the pressure of the Americans. According to official explanations, the government flavors purchase of agricultural and other such machines, and to levelop industry, rather than to purchese armament, a decision which is sound, but with view to the partisan activity and to the which is sound, but which view to the partition about the policy efforts being made in the weapons line by her reighbors, this policy should be revised, which will be difficult because of the financial situation.
- Enclosed you will find the list of meeded materiel as given to us by Colonel Cortem on 6 October. This materiel is ungently needed, along with that quoted in Point 4. We would be very grateful, if you with that quoted in Point 4. 7) would reply to this as soon as possible, in order that we may inform ther of white to ten offer.

As you have Gentlemon, we have made every possible effort in order to insure success. However, the way things stend now, this type of transaction, and this by the way is true of every branch of the Folivian economy, can only cans by the why he true of every branch of the potential economy, ear our by reclified with much pathence and the necessary time. We ack for your understanding, and hope to be able to provide you with a contract before long.

Another point: experience has shown, that it is highly advantageous to have Another gound: expendence has shown, that it is magnif advantageous to deve a complete offer on hand, in order to be cole to more when the opportunity presents itself. Feature you would be kind enough, to once again send us a little of what you have on hand, including prices.

In a short time, we will also offer the technical equipment to which we have

We perfere then and a medianted how with a clear byourne or the Ducesup aitu atilon

